



EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY ♦ STATE APPROVED COOPERATIVE PRICING SYSTEM #65MCESCCPS
MAINTENANCE EQUIPMENT ♦ BID #ESCNJ 18/19-35
BID TERM: 1/23/2019 - 1/22/2021 (with extensions as permitted by law) Extended 1/22/2022 ; Extended 1/22/2023

EQUIPMENT AND PARTS DISCOUNTS

Manufacturer/Brand	Awarded Vendor	Catalog/Price List Name	Catalog/Price List Date	% Discount Catalog/Price List	Counties Served	Quick Pay Discount
Amano Pioneer	ATRA Janitorial Supply Co.	Pioneer Eclipse Machines - FullLine Pricing	7/1/2018	5%	ALL	2% 10 DAYS
Amano Pioneer/Parts	ATRA Janitorial Supply Co.	Amano Pioneer Eclipse 250-390 Parts Pricing	7/1/2018	5%	ALL	2% 10 DAYS
Aztec	Bio-Shine, Inc.	Aztec Equipment	9/1/2018	3%	ALL	3% 10 DAYS
Aztec/Parts	Bio-Shine, Inc.	Aztec Parts Pricing	9/1/2018	2%	ALL	3% 10 DAYS
Centaur	South Jersey Paper Products Co., Inc.	Centaur Equipment	9/24/2018	8%	Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem, Mercer, Ocean and Somerset	NONE
Centaur/Parts	South Jersey Paper Products Co., Inc.	Centaur Parts and Accessories	2018	5%	Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem, Mercer, Ocean and Somerset	NONE
Clean Dynamix	Northeast Janitorial Supply, Inc	Clean Dynamix EQUIPMENT ONLY, NO PARTS	September 2018	10%	ALL	NONE
Cleanmax	Bio-Shine, Inc.	Cleanmax Commercial Vacuums	4/1/2018	16% Cordless	ALL	3% 10 DAYS
Cleanmax/Parts	Bio-Shine, Inc.	Cleanmax Parts and Accessories	4/1/2018	33% All Other Units	ALL	3% 10 DAYS
Dri Eaz	Hillyard, Inc.	Dri Eaz**	6/1/2018	20%	ALL	3% 10 DAYS
Eco-Evolutions	Northeast Janitorial Supply, Inc	Eco Evolutions**	9/21/2018	5%	ALL	NONE
Edic	SupplyWorks/The Home Depot Pro	Edic Floor Care Equipment Price List	3/12/2018	Halo Fogger 30%	ALL	NONE
Edic	SupplyWorks/The Home Depot Pro	Edic Package Pricing	3/12/2018	CURIS fogger 25%	ALL	NONE
Edic	SupplyWorks/The Home Depot Pro	Edic Saturn SV Units Price List	3/12/2018	Chemical Products 5%	ALL	NONE
Edic/Parts	SupplyWorks/The Home Depot Pro	Edic 2018 Parts Price List	2018	20%	ALL	NONE
EvaClean***	ATRA Janitorial Supply Co.	EvaClean Master Price List 2017**	2017	5%	ALL	NONE
FLIR	Northeast Janitorial Supply, Inc	Flir Imaging**	August 2018	28%	ALL	2% 10 DAYS
Hawk Enterprises, Inc.	Bio-Shine, Inc.	Hawk ESCNJ Consumer Price Guide**	September 2018	2.00%	ALL	NONE
Hawk Enterprises, Inc.	Bio-Shine, Inc.	Hawk Accessories Pricing**	September 2018	0% Accessories	ALL	NONE
Hillyard	Hillyard, Inc. dba Hillyard Delaware Valley	Hillyard Equipment Price List**	9/19/2018	5%	ALL	NONE
I.C.E.	ATRA Janitorial Supply Co.	I.C.E.2019 List Price Schedule	1/1/2019	10% Stand Behind Equipment	ALL	2% 10 DAYS
I.C.E./Parts	ATRA Janitorial Supply Co.	I.C.E. 2019 Parts Price List	1/1/2019	7% Ride On Equipment	ALL	2% 10 DAYS
IPC Eagle	Bio-Shine, Inc.	IPC Eagle Cleaning Equipment Commercial Pricing Guide	1/1/2018	5%	Bergen, Essex, Hudson, Morris, Passaic, Sussex, Warren, Hunterdon, Middlesex, Monmouth and Union	3% 10 DAYS
IPC Eagle	South Jersey Paper Products Co., Inc.	IPC Eagle Cleaning Equipment Commercial Pricing Guide	1/1/2018	10%	Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem, Mercer, Ocean and Somerset	NONE
IPC Eagle/Parts	Bio-Shine, Inc.	IPC Eagle 2019 Parts Pricing Commercial	1/1/2018	5%	Bergen, Essex, Hudson, Morris, Passaic, Sussex, Warren, Hunterdon, Middlesex, Monmouth and Union	3% 10 DAYS
IPC Eagle/Parts	South Jersey Paper Products Co., Inc.	IPC Eagle 2019 Parts Pricing Commercial	1/1/2018	12%	Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem, Mercer, Ocean and Somerset	NONE
Kaivac	Bio-Shine, Inc.	New Jersey Price Book	10/3/2018	5%	ALL	3% 10 DAYS
Kaivac/Parts	Bio-Shine, Inc.	Kaivac Spare Parts Pricing	10/3/2018	3%	ALL	3% 10 DAYS

* Denotes all equipment and repair parts are included in one price list.

** Denotes equipment only is included in the price list. The price list does not include parts.



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MAINTENANCE EQUIPMENT ♦ BID #ESCNI 18/19-35
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EQUIPMENT AND PARTS DISCOUNTS

Manufacturer/Brand	Awarded Vendor	Catalog/Price List Name	Catalog/Price List Date	% Discount Catalog/Price List	Counties Served	Quick Pay Discount
Karcher/ Windsor	Kärcher North America	Karcher 2018 Catalog- Professional/Superline	4/30/2018	11.7%	ALL	NONE
Karcher/ Windsor/Parts	Kärcher North America	Karcher Windsor Parts Price List 2018	4/30/2018	11.7%	ALL	NONE
Koblenz	Scoles Floorshine Industries	Koblenz New List Price Janitorial	11/1/2018	16%	ALL	NONE
Koblenz/Parts	Scoles Floorshine Industries	Koblenz Parts List	2015	15%	ALL	NONE
Mercury Floor Machines	Bio-Shine, Inc.	Mercury List Pricing 2018**	11/1/2018	41%	ALL	3% 10 DAYS
Mi-T-M	Bio-Shine, Inc.	Mi-T-M Equipment**	1/1/2018	10%	ALL	3% 10 DAYS
Mosquito	South Jersey Paper Products Co., Inc.	Mosquito**	September 2018	20%	Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem, Mercer, Ocean and Somerset	NONE
Mosquito	Northeast Janitorial Supply, Inc	Mosquito**	September 2018	11% 0% on Backpack Filters and Motors, Backpack Floor Tools and Parts, Backpack Bags and Spotter Extractor Parts	Bergen, Essex, Hudson, Morris, Passaic, Sussex, Warren, Hunterdon, Middlesex, Monmouth and Union	NONE
MotorScrubber	Bio-Shine, Inc.	MotorScrubber Equipment USA**	2018	5%	Bergen, Essex, Hudson, Morris, Passaic, Sussex, Warren, Hunterdon, Middlesex, Monmouth and Union	3% 10 DAYS
MotorScrubber	South Jersey Paper Products Co., Inc.	MotorScrubber Equipment USA**	2018	20%	Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem, Mercer, Ocean and Somerset	NONE
Mytee Products	Northeast Janitorial Supply, Inc	Mytee Price List EQUIPMENT ONLY, NO PARTS	4/13/2018	11%	ALL	NONE
NaceCare Solutions	NaceCare Solutions	NaceCare Commercial Machine Pricing	1/1/2018	10%	ALL	NONE
NaceCare Solutions/Parts	NaceCare Solutions	NaceCare 2018 Parts USD	1/1/2018	10%	ALL	NONE
Nilfisk-Advance, Inc. (Advance)	Nilfisk, Inc.	Advance Commercial List Price Catalog 2018	1/1/2018	15%	ALL	NONE
Nilfisk-Advance, Inc. (Advance)/Parts	Nilfisk, Inc.	Advance & Clarke Parts Price List	12/12/2017	15%	ALL	NONE
Nilfisk-Clarke	Nilfisk, Inc.	Clarke Commercial List Price Catalog 2018	1/1/2018	15%	ALL	NONE
Nilfisk-Clarke/Parts	Nilfisk, Inc.	Clarke & Advance Parts Price List	12/12/2017	15%	ALL	NONE
Nobles	Tennant Sales and Service Company	2018 Nobles Commercial Price List, US	January 2018	5%	ALL	NONE
Nobles/Parts	SupplyWorks/The Home Depot Pro	2018 Tennant/Nobles List Price Parts and Consumables	July 2018	5%	ALL	NONE
Odorox	Bio-Shine, Inc.	Odorox Equipment	9/15/2018	30%	ALL	3% 10 DAYS
Odorox/Parts	Bio-Shine, Inc.	Odorox Parts Price List	9/15/2018	30%	ALL	3% 10 DAYS
Pacific Floor Care/Parts	SupplyWorks/The Home Depot Pro	Pacific MSRP Parts Price List	7/1/2018	5%	ALL	NONE
Phoenix Restoration	Northeast Janitorial Supply, Inc	Phoenix Restoration Equipment 2018 Price List**	8/6/2018	11% 0% on Accessories and Duct Categories	ALL	NONE
Piranha Brand	Bio-Shine, Inc.	Piranha Brand Equipment 2018	9/1/2018	30%	ALL	3% 10 DAYS
Piranha Brand/Parts	Bio-Shine, Inc.	Piranha Brand Parts and Aftermarket Parts & Accessories	9/1/2018	30%	ALL	3% 10 DAYS
Pro-Team	Scoles Floorshine Industries	ProTeam 2018 Price List*	1/1/2018	36.5%	ALL	NONE
Pro-Team/Parts	Scoles Floorshine Industries	ProTeam 2018 Price List*	1/1/2018	16%	ALL	NONE
Sanitaire	SupplyWorks/The Home Depot Pro	Sanitaire Commercial Equipment and Accessory Price List**	2/1/2018	33%	ALL	NONE
Shark	Bio-Shine, Inc.	2018 Shark Price List	4/30/2018	10%	ALL	3% 10 DAYS
Shark/Parts	Bio-Shine, Inc.	Shark Parts Price List	4/30/2018	10%	ALL	3% 10 DAYS
Square Scrub	Hillyard, Inc. dba Hillyard Delaware Valley	Square Scrub 2018 Price List*	2/1/2018	18%	ALL	NONE
Square Scrub/Parts	Hillyard, Inc. dba Hillyard Delaware Valley	Square Scrub 2018 Price List*	2/1/2018	10%	ALL	NONE
Tennant	Tennant Sales and Service Company	2018 Tennant Commercial Price List, US	January 2018	5%	ALL	NONE
Tennant/Parts	SupplyWorks/The Home Depot Pro	2018 Tennant/Nobles List Price Parts and Consumables	July 2018	5%	ALL	NONE
TTI	SupplyWorks/The Home Depot Pro	TTI Price List(Hoover Oreck and Royal Commercial)	10/15/2018	25%	ALL	NONE
TTI/Parts	SupplyWorks/The Home Depot Pro	TTI Parts Price List	2018	5%	ALL	NONE
Victory Innovations	Scoles Floorshine Industries	Victory Innovations Co**	September 2018	25.5%	ALL	NONE
Viper	Nilfisk, Inc.	Viper Distributor Price List**	1/1/2018	15%	ALL	NONE

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